

Welsh Water Case Study



Introduction

Welsh Water is a not-for-profit company that supplies drinking and wastewater services to Wales and parts of western England.

Managing 92 reservoirs, more than 27,000km of pipes and over 800 water treatment works from high in the Snowdonia mountains to sites along the UK's west coast, Welsh Water provides more than 1.4 million homes and businesses with clean water, 24 hours a day, seven days a week.

Issues Welsh Water were facing:

MULTIPLE SITE LOCATIONS

HARD TO REACH AREAS

BESPOKE VEHICLE REQUIREMENTS



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We selected Nexus as the sole supplier of our rental vehicles due to the control its IRIS rental booking and management system provides us. As well as this, we benefit from Nexus' supply chain that provides us with access to vehicles of all shapes and sizes, ensuring we are always well equipped to meet the demands of managing a national water network.

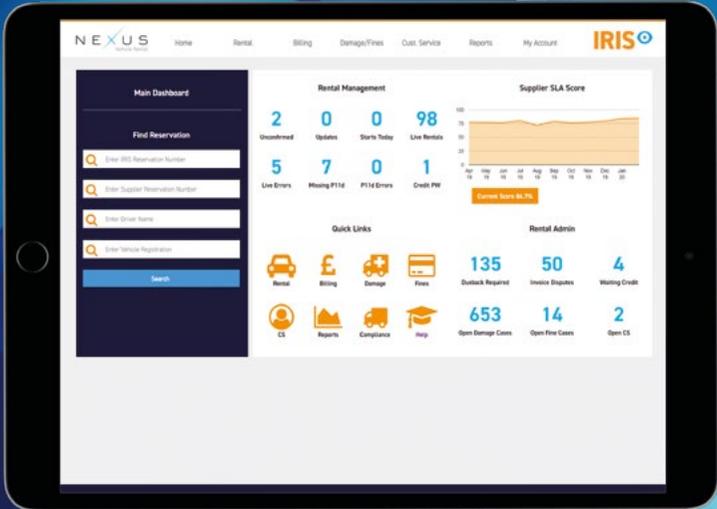
Given the diversity of our fleet requirements, we need to be able to source the right vehicles immediately and Nexus enables us to do this seamlessly and cost-effectively. This means we are able to maintain the service levels of our own customers by always having the right tools for the job.

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Mark Johnson,
Head of Transport,
Welsh Water

Building a Partnership

Welsh Water is now one of Nexus' longest serving customers after initially seeking 4x4 vehicles to cover its peak period through winter in 2011. Now, it primarily uses Nexus' services for short and medium-term rentals, including everything from medium-sized cars to transit vans and light commercial vehicles. Welsh Water recently took advantage of Nexus' nationwide network of 50,000 HGVs and opened a dedicated account that fulfils its requirements for a number of tractor units.



About Nexus

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30
SECONDS
FOR DELIVERY
IN 2 HOURS

99%
SERVICE SATISFACTION

**UK'S
LARGEST**
SUPPLY NETWORK; OVER
2,000 BRANCHES

ACCESS TO OVER
550,000
VEHICLES

We look forward to working with you

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