

Sector Focus:  
**Construction**

# Integral Case Study

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# Introduction

**Integral UK is the country's leading, independent mechanical, electrical and fabric property maintenance business and chose Nexus for its flexible mobility service in May 2017.**

Integral offers both scheduled and reactive services to more than 1,600 clients across 60,000 locations.

With a mobile fleet of more than 1,500, the company runs one of the largest, national mobile maintenance fleets, with vehicles in every UK postcode area. Integral require a reactive fleet that is able to respond rapidly to its customers.

Issues Integral were facing:

**MULTIPLE SITE LOCATIONS**

**SIGNIFICANT VOLUME OF VEHICLES**

required often at short notice



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We greatly value this broad contract managed service with tangible benefits from a supplier that has vast knowledge and experience of the rental sector.

A critical factor in selecting Nexus was access to its transparent technology that provides immediate access to requested vehicle types and all the crucial data we need for analysing costs, performance and ROI.

With 2,000 rental locations throughout the UK, Nexus ensures the continued mobility of Integral UK thereby supporting our crucial goals in customer service, contractual compliance and cost control.

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**Keith Abell,**  
**UK Fleet Manager,**  
**Integral**

# Building a Partnership

Nexus is key to the Integral UK customer experience – providing correct specification supplementary vehicles where they are needed, at the right time.

Nexus' efficient daily rental offering goes far beyond correctly placed vehicles. It's pioneering IRIS technology offers Integral's fleet managers complete transparency in all rental aspects for optimum control of car and van usage and cost management.

This unique, cutting edge rental management and mobility system allows Integral to book vehicles, extend agreements and review its business requirements. From full billing data and real-time management information, to customer service, fines and damage management, IRIS provides Integral with everything it needs to manage its hires effectively.



# About Nexus

BOOK IN  
**30**  
SECONDS  
FOR DELIVERY  
IN 2 HOURS

**99%**  
SERVICE SATISFACTION

**UK'S  
LARGEST**  
SUPPLY NETWORK; OVER  
2,000 BRANCHES

ACCESS TO OVER  
**550,000**  
VEHICLES

# We look forward to working with you

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## Get in Touch:

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